

# NEWS

## AUTUMN 2016

### PRODUCT NEWS AND INFORMATION

#### DEAR CUSTOMER AND INTERESTED PARTIES,

In the new Autumn edition of our **CMWTEC** newsletter we would like to inform you about current and worth-knowing developments in our company. We would like to show you that we don't just offer our proven standard equipment but also respond to individual demands and plan and design tailor-made solutions.

#### Advanced training and education for our customers.

This is important news for our international customers: By further education and training and the fulfillment of important quality characteristics **CMWTEC** is now certified as „Authorized Economic Operator – C“ by the customs authorities. This special status prescribed by customs law is a large benefit for our international customers. You can read further news in our new edition.

In this spirit – stay interested



**Ingrid Wipperfurth**  
(Managing Director)



### AEO-C CERTIFICATION

#### ADVANTAGES FOR OUR CUSTOMERS DUE TO SPECIAL STATUS PRESCRIBED BY CUSTOMS LAW.

Since 2016 **CMWTEC** is an AEO-C-certified company (Authorized Economic Operator). In customs law of the EU this refers to a company which is audited and fulfills the quality specifications and thereby is classified as very reliable and trustworthy.

This means for our international customers a quicker shipment of machines and spare parts due to a faster customs clearance.

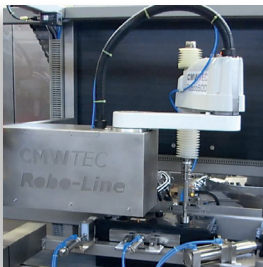
Furthermore **CMWTEC** is still „authorized exporter“ which leads to considerable tax benefits especially for our Korean customers. For our Turkish customers we have already processed, signed and stamped A.TR's.

These are all privileges from which our customers profit in multiple manners. Please approach us, we will gladly inform you!

TO REALIZE INDIVIDUAL WISHES

# CMWTEC – SYSTEM PARTNER FOR SPECIAL SOLUTIONS

Every company has its strong points. For **CMWTEC** it is the closeness to the customers and the experience of over 35 years of cooperation with well known battery manufacturers. Due to the personal contact we learn directly which great demands the market makes on us and we can act accordingly. The competence of our development department related to special solutions does not leave any wishes and requirements open. Our customers profit from our customized solutions which are coordinated to the requirements of our customers. Here are a few examples in the past years.



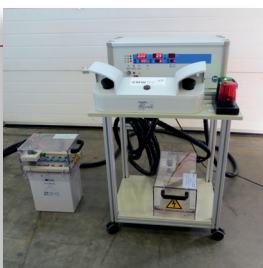
## SPECIAL SOLUTION: **CMWTEC Robot Line**

Push in type plug with predetermined force required to close the cover holes. Battery types from 42 AH up

to 200 Ah, both small and larger push plug type, Capacity 8 Batt./min.

## SPECIAL SOLUTION: **Vacuum Filling Machine with acid and silica mixing tank.**

Very accurate filling of Monobloc batteries with an accuracy of max. 0,3 % With additional storage tank, incl. heat exchanger and cooling mixing tank for silica and Acid. Compact Solution pre assembled with central control.



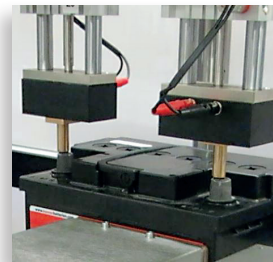
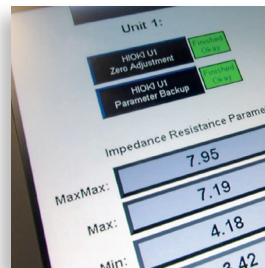
## SPECIAL SOLUTION: **Portable High Voltage Leakage Test Station.**

Single HV test of battery and battery cells. 2V, 4V and 6V with changeable test head

of individual battery types. Pre assembled on a trolley easy to use for High Voltage Leakage Test of batteries on pallets.

## SPECIAL SOLUTION:

### **Automated Impedance Measuring**



Fully automated impedance test of batteries in a production line. With **CMWTEC** DataManager, and a look-up process for the second Impedance test machine in order to verify the results of the first test.

## SPECIAL SOLUTION:

### **Multiple plug variation handling for battery sealing**

Changeover devices for different plug type, simple and quick change over. Additional plug type upgradeable. Which allows a wide range of battery and plug type



handling in one single machine. **CMWTEC** is a leader in the field of Plug Insertion Machines and have been sold more than 100 units worldwide.



## BUSINESS SOLUTION PARTNER SHIP

# SUCCESSFUL PARTNERSHIP FOR OUR CUSTOMER DEMANDS AND REQUIREMENTS

**CMWTEC** is a leading manufacturer for delivery of machine Equipment for OE Battery Manufacturer. Since our first development for OE Battery manufacturer – 35 years ago – we are always looking for Business Solutions and Partners to complement our machines with the latest technology on the market.

This synergistic effect is the advantage for our customers as we **CMWTEC**, looking for long term business relationship are able to help our customers even several years after delivery of the machine. Good and reliable technology – made in Germany.



## PRESENTATION AND TRAINING

ALSO IN FURTHER EDUCATION WE ARE A STRONG PARTNER



Do you know, that we together with our cooperation partners offer lectures and training for our customers? So that you always have the best available technology and learn about technical innovations first hand. Contact us about the possibilities in your region. We are sure, we have something interesting for you.



# ASSEMBLY, SERVICE AND COMMISSIONING TEAM CMWTEC

## CMWTEC EMPLOYEES TECHNIK AND SUPPORT

The service staff of **CMWTEC** are the heart of the assembly workshop and field service. They work with passion and extensive technical knowledge on new tasks and make the impossible possible. No matter where they are needed they are there to support our customers technically. Not only at the assembly area as well in the field to do the commissioning all over the world.

### EDUARD (57)

Sr. Programmer/Electric Technician

„For over 30 years I'm working with passion at CMW“

### RALF (36)

Mechanical Technician

„CMW allows me to expand my expertise daily“

### SASCHA (40)

Service Technician

„The wide product portfolio enables work varied“

### HORST (62)

Sr. Instrument mechanic/  
Workshop Manager

„I am heart and soul for over 35 years at CMW“

### THOMAS (52)

Electric Technician

„I enjoy working in a young team“

### MAX (23)

Industrial Foreman

„As a young foreman I see CMW as an innovative employer“

### BENNY (35)

Service Technician

„The close customer contact and the joint finding solutions are part of my job“



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